



# Capgemini Cloud Solutions Provider

## Capgemini Sogeti x Microsoft

Capgemini Sogeti is recognized as a top global Microsoft partner, with over 27 years of collaboration and a commitment to innovation and client success. Our CSP program is built on the foundation of end to end Microsoft expertise and competitive pricing with traditional resellers.

*Microsoft CSP & Azure Expert MSP for 6 years in a row -- always 100% compliant*

## Awards from Recent Years

- 2024** Global Azure Migration Partner of the Year
- 2024** Global Financial Services Partner of the Year
- 2023** Microsoft US Partner of the Year - FSI
- 2023** SAP on Azure & GSI Growth Partner of the Year
- 2022** Country Partner of the Year - Germany
- 2022** Microsoft Partner of the Year - Power Platform

## Capgemini Complimentary Accelerators

As part of our CSP engagement, Capgemini provides a growing portfolio of FREE, high-impact tools and services to help you:

- Fast track AI and cloud adoption
- Reduce complexity and cost
- Deliver proof of value in days
- Empower teams with strategic insights

We are constantly adding offers, and these offers are continuously evolving to keep pace with the latest Microsoft innovations. Capgemini currently extends 6 accelerator options to meet your optimization needs wherever they are in your Estate.

### **\$17M+ savings in cloud spend**

funding additional cost optimization savings

#### **RAPID CLOUD OPTIMIZATION**

### **89.5% alert compression**

with the right focus on observability & resiliency

#### **AI JUMPSTART**

### **78% reduction in research time**

with the right focus on observability & resiliency

#### **OBSERVABILITY MATURITY REVIEW**

## Capgemini CSP Service Offering

*What our clients can expect...*

24x7 first line support from over **300 dedicated professionals** supporting MSFT CSP CoE

**Self Service Portal** to enable agility and simplified procurement for immediate business needs

### Day 1

- Enroll and provision customer under CSP
- Conduct discovery and assessment of current environment
- Facilitate assessment selection discussion with stakeholders
- Create Customer Success Plan for current and future needs
- Align priorities with CIO & IT leadership for optimal assessment

### Monthly

- Preparation of account wise monthly usage and license report
- Perform Trend analysis on usage and license consumption
- Recommend billing cost optimization options on usage and license utilization
- Servicing and regular check-ins

### Recurring

- Priority escalation or tickets relating to cloud estate
- Predicative experience showcasing evolving enterprise technology innovations
- Offer Free Technical Account Manager (10 Hours Annually) for Deep Domain Expertise across MSFT portfolio and transformation initiatives