



Capgemini Cloud Solutions Provider

Capgemini Sogeti x Microsoft

Capgemini Sogeti is recognized as a top global Microsoft partner, with over 27 years of collaboration and a commitment to innovation and client success. Our CSP program is built on the foundation of end to end Microsoft expertise and competitive pricing with traditional resellers.

Microsoft CSP &
Azure Expert MSP
for **6 years** in a
row – always
100% compliant

Awards from Recent Years

- 2024** Global Azure Migration Partner of the Year
- 2024** Global Financial Services Partner of the Year
- 2023** Microsoft US Partner of the Year - FSI
- 2023** SAP on Azure & GSI Growth Partner of the Year
- 2022** Country Partner of the Year - Germany
- 2022** Microsoft Partner of the Year - Power Platform

Capgemini Complimentary Accelerators

As part of our CSP engagement, Capgemini provides a growing portfolio of **FREE**, high-impact tools and services to help you:

- Fast track AI and cloud adoption
- Reduce complexity and cost
- Deliver proof of value in days
- Empower teams with strategic insights

We are constantly adding offers, and these offers are continuously evolving to keep pace with the latest Microsoft innovations. Capgemini currently extends 6 accelerator options to meet your optimization needs wherever they are in your Estate.

\$17M+ savings in cloud spend

funding additional cost optimization savings

89.5% alert compression

with the right focus on observability & resiliency

78% reduction in research time

with the right focus on observability & resiliency

RAPID CLOUD OPTIMIZATION

AI JUMPSTART

OBSERVABILITY MATURITY REVIEW

Capgemini CSP Service Offering

What our clients can expect...

24x7 first line support from over **300 dedicated professionals** supporting MSFT CSP CoE

Self Service Portal to enable agility and simplified procurement for immediate business needs

Day 1

- Enroll and provision customer under CSP
- Conduct discovery and assessment of current environment
- Facilitate assessment selection discussion with stakeholders
- Create Customer Success Plan for current and future needs
- Align priorities with CIO & IT leadership for optimal assessment

Monthly

- Preparation of account wise monthly usage and license report
- Perform Trend analysis on usage and license consumption
- Recommend billing cost optimization options on usage and license utilization
- Servicing and regular check-ins

Recurring

- Priority escalation or tickets relating to cloud estate
- Predicative experience showcasing evolving enterprise technology innovations
- Offer Free Technical Account Manager (10 Hours Annually) for Deep Domain Expertise across MSFT portfolio and transformation initiatives